

5 good reasons to join us

- 1** Integration into a **wide network of academic and industrial players** (more than 500) aided by regular thematic events on pertinent aspects healthcare, biotech and medtech.
- 2** Support to build **collaborative R&D projects for advancing your business at the local or international level** in innovative products and services.
- 3** **Technical and managerial training at very competitive rates** (between 30% and 65% discount on the price of the training depending on the size of your company).
- 4** Support to attend **tailor-made exploratory events for partnerships and major international healthcare, biotech and medtech events.**
- 5** Access to a **complete package of communication and information resources ensuring optimal visibility** with partners and potential investors in Belgium and abroad.

BioWin brings together more than 90% of the healthcare, biotech and medtech players in Wallonia and can provide you access to an extensive international network.

BioWin

THE HEALTH CLUSTER OF WALLONIA

CONTACT BIOWIN AND MEET THE TEAM!

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NOT A MEMBER YET?
CONTACT US TO KNOW
MORE ABOUT MEMBERSHIP!



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MEMBERSHIP BENEFITS



BioWin, your gateway to **excellence** in **Healthcare, Biotech** and **MedTech**

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WWW.BIOWIN.ORG

BioWin provides support for all aspects of your R&D projects

BioWin has considerable expertise in the construction of R&D collaborative projects and offers a wide range of services including:

- Matchmaking events on **technology, therapeutic and interdisciplinary themes**
- Advice on the most **appropriate funding solutions** based on your needs
- **Several opportunities** a year for the funding of your projects:
 - At the Walloon level: we organise twice-yearly calls for project funding opportunities
 - At the European level: we select the most relevant calls from the H2020 programme
- **Strong support and expertise** to build your R&D application for these calls for projects
- Access to a **large network of experts** in various fields: fundamental to translational science, intellectual property, project management, regulatory affairs, market analysis, and business development

Networking and partnering opportunities to accelerate your international development!

BioWin can bring you together with other organisations developing innovations and state-of-the-art technologies to help you find the best and most suitable partners for advancing your business at the local or international level.

BioWin can connect you with the best partners by:

- Organising **technology matchmaking events** in collaboration with other healthcare clusters in and outside Europe
- Participating with and guiding Walloon delegations at **international medtech and biotech trade fairs** (with AWEX)
- Creating thematic information sessions and **cross-disciplinary events** with other Walloon or European clusters and with other healthcare clusters in and outside Europe
- **Disseminating information on regional, European and international calls for funding R&D projects**
- Providing **tailor-made assistance** to find partners
- **Promoting interconnections at the European level** (clusters, European Commission, etc.), and cementing European collaborative partnerships

BioWin: a unique point of contact in Wallonia for your training and recruitment needs

BioWin connects the majority of training centres (centres for continuing-education, universities, hautes écoles, expert consultants and life-science recruitment companies) to help you find the best resources to meet your training and recruitment needs in your area of innovation.

BioWin can provide support for talent management and organisational change by offering:

- analysis and advice on your training and recruitment needs
- networking opportunities with potential high-quality partners
- access to an online resource for the identification of appropriate training
- access to an online search tool for interns via the Stages des pôles project
- access to a talent resource of highly in-demand professions via projects run by our talent-generating partners (e.g. Masters of Analytical Engineering as a sandwich course, Junior Regulatory Affairs certification, junior roles in cell cultivation)
- access to our national and international networks for advertising your job opportunities
- advice on developing basic courses related to those skills required in industry

BioWin has considerable expertise in the construction of **collaborative projects for training** by:

- Organising matchmaking events on **technology, therapeutic and interdisciplinary themes**
- Organising twice yearly calls for project funding opportunities
- Providing **strong support and expertise** to build your training-related application for these calls for projects

International promotion and positioning of your expertise

BioWin can provide you with many communication and information resources including:

- Thematic **flyers** on key technological areas
- **Press liaison/media campaigns** in targeted and specialized media outlets at local and international levels
- **Representation and/or speaker-presentation opportunities** for thematic events and international fairs
- Access to **online members directory and forums for advertising events, news, job offers and publications** via www.biowin.org
- Access to **monthly online publications** about investments, partnerships and innovations by members of the cluster via our Blog (Win-health.org), or **social networks**: LinkedIn ([BioWin asbl](https://www.linkedin.com/company/biowin-asbl)) and Twitter ([@BioWin_asbl](https://twitter.com/BioWin_asbl))

More info on www.biophare.eu