



BIOWin

Driving health innovation

BioWin Marketplace Benefit Program - Fisher Scientific exclusive offers

 **fisher scientific**
part of Thermo Fisher Scientific

Exclusive Discounts on Laboratory Supplies

Save on Laboratory Essentials

The Fisher Scientific team is now able to provide BioWin members with a complete portfolio of laboratory equipment, chemicals, supplies and services offering exceptional choice and convenience, as part of the members Marketplace Benefits Program

Whether you are a new start-up company or an established biotech, the Fisher Scientific channel is your one-stop shop for life science products and services for the bioscience community.

Fisher Scientific's extensive list of exclusive alliances with major manufacturers allows us to give you easy access to the products that are most in demand – all from one supplier.

Your Advantages at a Glance

- Access the complete portfolio of laboratory equipment, chemicals, supplies and services at: fishersci.be
- Hotlist of over 5,000 specially priced biotech laboratory essentials
- Typical basket savings of 30% on your laboratory purchases

- Additional customised discounts specifically for your company
- No minimum order or delivery charges to goods in location
- Several programmes available to fulfil your needs

How to Participate

The purchasing programme is available for all BioWin members, free of charge.

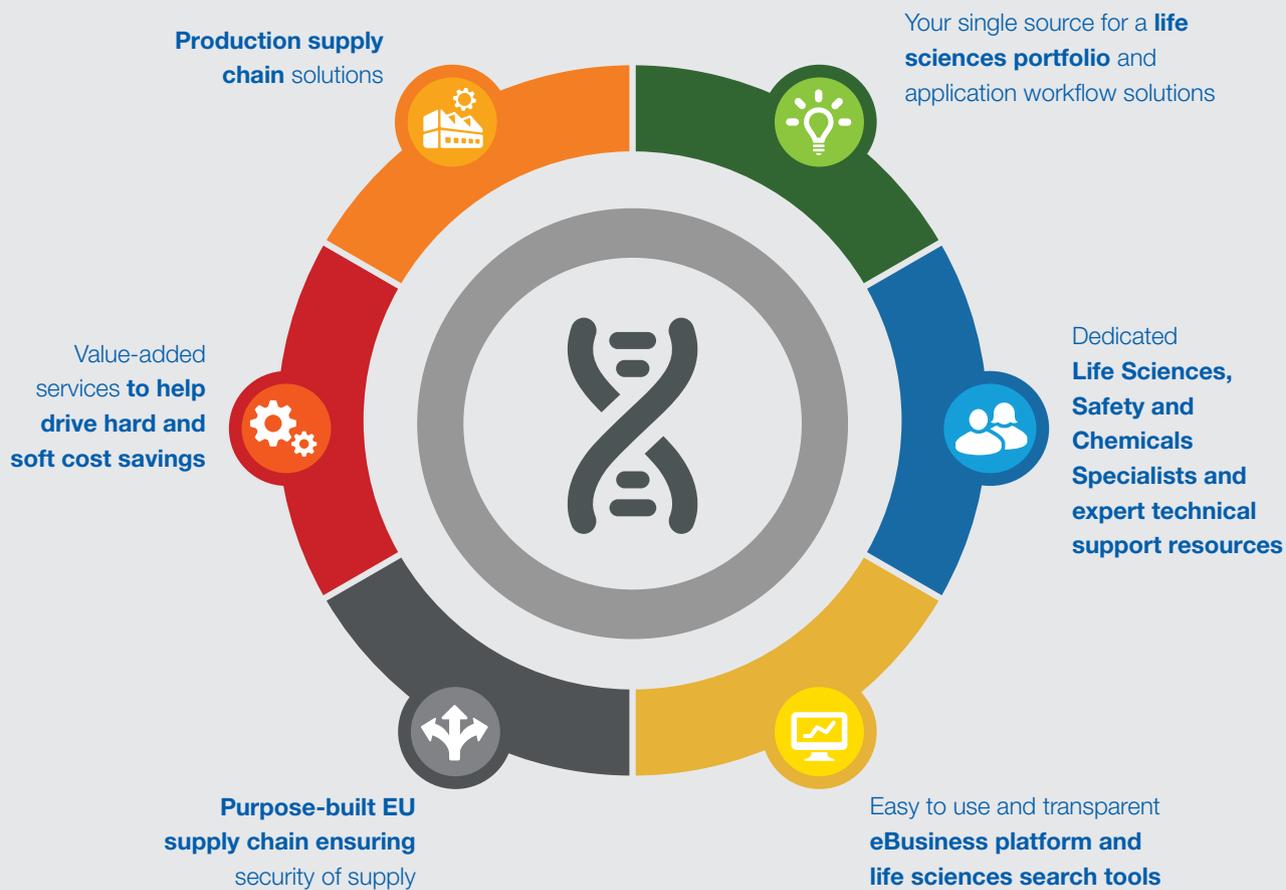
To find out how your company can access these discounts please get in touch via the details below to start saving.

Please contact:

Louise Sutton
Senior Business Development Manager
louise.sutton@thermofisher.com

The Fisher Scientific Channel Offers a Wide Range of Capabilities

Different tools to help optimise your supply chain
and increase productivity



Save money on your Laboratory Supplies with Fisher Scientific channel



New Lab Start-Up Program

The New Lab Start-Up (NLSU) Program is designed specifically for those customers setting up a new lab, or refurbishing an existing one, and offers you all the support you need together with the key advantage of sourcing everything from a one-stop supplier at very competitive prices.

As well as potential savings of over €50 000, and guidance from a dedicated sales representative, the NLSU program also offers:

- BIG brand savings
- Flexibility
- A package tailored to your needs

- A comprehensive product range
- Self-manufactured chemicals
- New, free and special-offer products
- Fisherbrand™ vouchers the more you spend

Eligibility for the program:

- Setting up a new lab
- Expanding or renovating your lab
- Relocating to new premises
- In receipt of a first-time grant

Simply fill out the online form:

eu.fishersci.com/go/nlsu



Online

With our advanced and state-of-the-art website you can take control.

At eu.fishersci.com we have the easiest and quickest solutions:

- Speciality product search tools such as our new antibody tool
- Add approval workflows to provide greater control
- See your quotes and convert them into an order
- Download purchase history for your accounts
- Real-time stock availability and lead times
- Enhanced order visibility and tracking
- Create My Lists for easy reordering
- Customer net pricing
- Find more sustainable products using the Greener Choice range

How to Participate

1. **Apply for a business account** to make a purchase from our full range of products
2. **Sign-up for a web account** if you already have a business account and know your business account number, to then buy online

More can be found online:

- Products in our 'Spotlight' promotions
 - Same-day shipment for items in the Fisher Scientific 'Edge' program
 - 'Product of the Month' features
 - Subscribe to newsletters
 - Exclusive promo codes
 - New products
- and much, much more ...

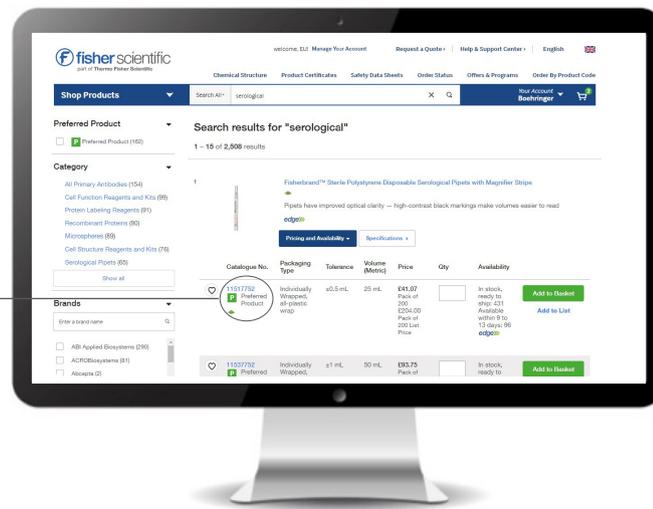


Preferred Products

How to find your Hotlist items? Your Hotlist items are marked as Preferred Products with the icon

P on eu.fishersci.com

Use the Preferred Product filter along the left side of your search results to find the best discounts on the Hotlist items.



To maximize the benefits of partnering with us, your contracted products are highlighted with a logo on our website when you log in.

Search functionality on Preferred Products allows you to search by this preferred product flag to find the best discounts on the flanders.bio Hotlist items.

The Edge Program **edge**»»

The Edge program ensures quick shipment of our most in-demand products. Products that are part of the program feature enhanced content and qualify for standard same-day shipping. To make shopping easy, they're all marked with the icon on eu.fishersci.com.

Faster Sourcing

- Order any product marked with the Edge icon before 14:00 in the local time zone and we will dispatch the same day
- Orders placed after 14:00 will dispatch the next business day

Greater Productivity

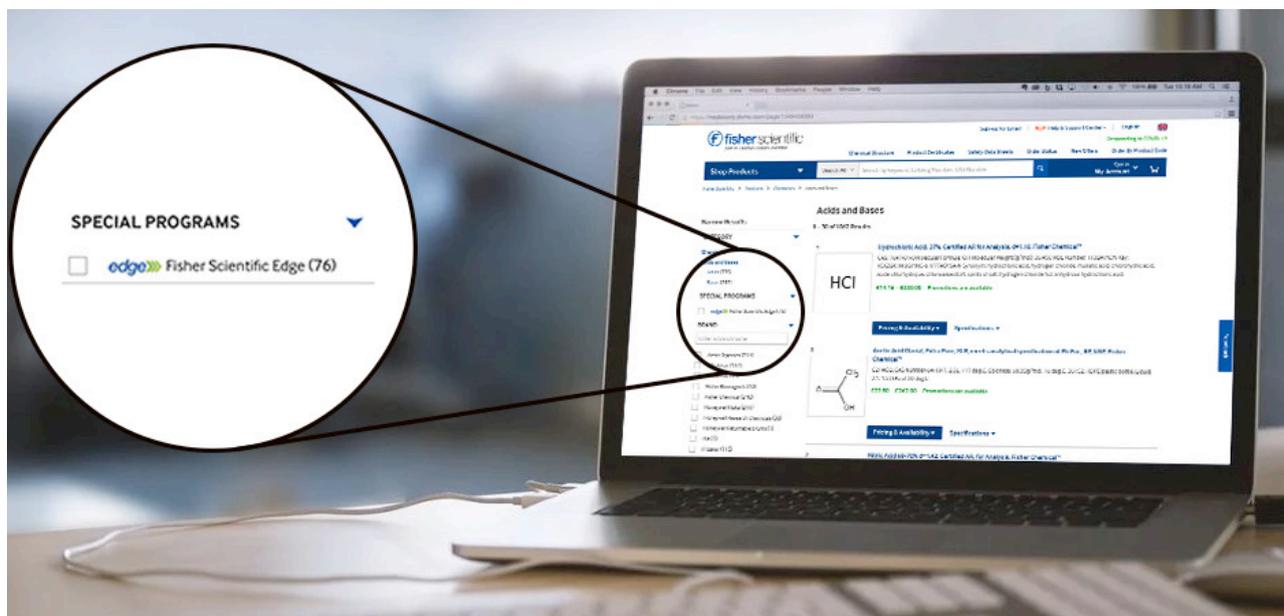
- By prioritising the products that customers like you use the most, the Edge program lets you spend less time procuring and more time making progress

Easier Selection

- Find Edge program items instantly by using the Special Programs filter along the left side of your search results

Edge items offer the best delivery and website content on our most popular items from key supplier partners right across Europe.

Find out more at: eu.fishersci.com/go/edge



Save Money on your Laboratory Supplies with Fisher Scientific

Greener Choice

Supporting your Environmental Goals

Striving to protect and preserve the environment and helping you do the same is one of our commitments to you. The Greener Choice Program makes it easy to find lab products that align with your sustainability goals.

Simply look for the  leaf icon in search results to identify qualifying products.

How do Greener Choice Products Qualify?

- Greener Choice items offer one or more environmental green benefits
- Items are environmentally preferable to other products in the same category
- Suppliers provide assurance their green benefits remain substantiated over time

Greener Choice qualifying environmental benefits include:

- Energy
- Certifications and seals of approval
- Compostable
- Degradable
- Energy start certification
- Free of a substance that causes environmental harm
- Non toxic
- Ozone-safe or safe for ozone layer
- Recyclable
- Recycled content
- Renewable energy
- Renewable materials
- Source reduction

Find out more at: eu.fishersci.com/go/green-solutions

Solutions for a Lower Carbon Future

Supporting Your Environmental Goals

Transport | Products | Labelling | Recycling | Reporting

Distributed by Fisher Scientific. Contact us today:

Austria: fishersci.at **Belgium:** fishersci.be **Denmark:** fishersci.dk
Germany: fishersci.de **Ireland:** fishersci.ie **Italy:** fishersci.it
Finland: fishersci.fi **France:** fishersci.fr **Netherlands:** fishersci.nl
Norway: fishersci.no **Portugal:** fishersci.pt **Spain:** fishersci.es
Sweden: fishersci.se **Switzerland:** fishersci.ch **UK:** fishersci.co.uk

© 2025 Thermo Fisher Scientific Inc. All rights reserved.

Trademarks used are owned as indicated at fishersci.com/trademarks.

 **fisher scientific**
part of Thermo Fisher Scientific