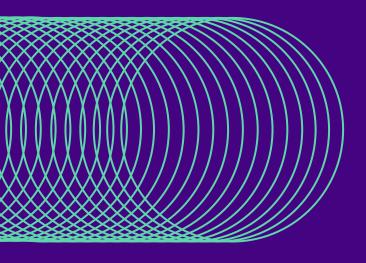
## BIOWIN

Supporting your innovation journey

Driving health innovation





## BioWin: Global recognition, regional impact

BioWin was founded in 2006 under the leadership of the Walloon Government, to drive economic impact through collaborative innovation projects

#### **Today:**

Two strategic areas:
Biopharma & health-tech

Focus topics 2025: Advanced therapies, nuclear medicine, health data



Non-profit organisation: (60% private – 40% public)



One of Europe's most innovative health communities



Striving for patient and societal impact



Member-driven structure with 260+ members



Located in the heart of Europe

# BioWin: at the centre of collaborative innovation

#### Our ambition is to:

1

Accelerate innovation and develop the knowledge & resources to meet tomorrow's public health challenges

2

Build Wallonia's critical mass for global competitiveness, positioning it as a premier life sciences hub

3.

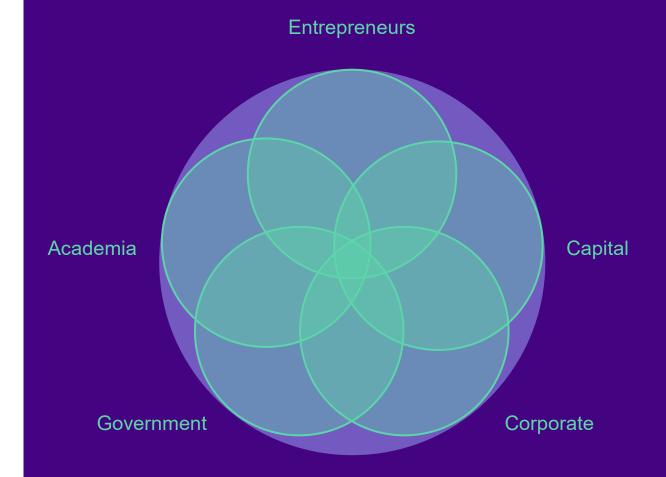
Attract and nurture qualified talent

4

Establish strategic collaborations at local and international level

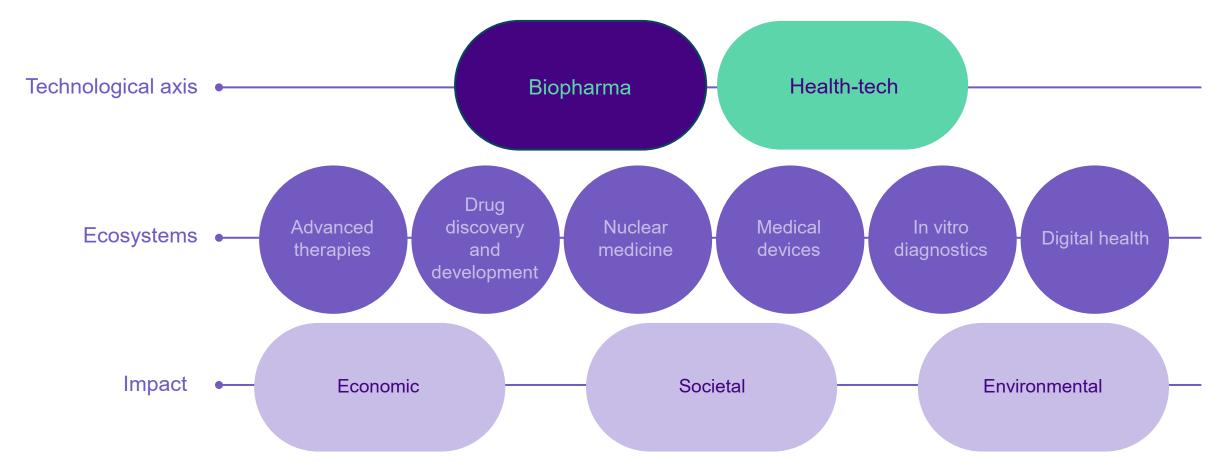
5.

Contribute to the implementation of the sector's industrial policy



From MIT - Massachusetts Institute of Technology. Innovation & entrepreneurships ecosystems.

## The industries we support and our impact



BioWin's strategy aligns with the European and Walloon Smart Specialisation Strategy (S3).

#### Our innovation offer

We empower companies from startup inception to product commercialisation and beyond

### Open innovation

We connect companies, healthcare providers, research and clinical organisations to accelerate innovation and address industry needs.

### Strategic roadmaps

We develop actionable plans to strengthen the health-tech and biopharma sectors by identifying challenges, opportunities and priorities for growth.



Funding support

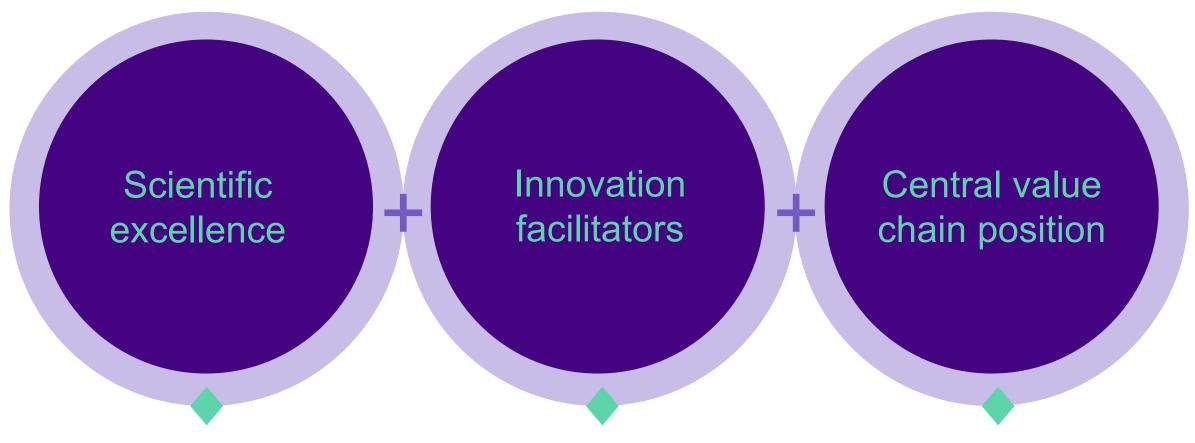
We have secured €100m of R&D funding for our members since 2022 (private & public)

20+ R&D projects supported since 2022

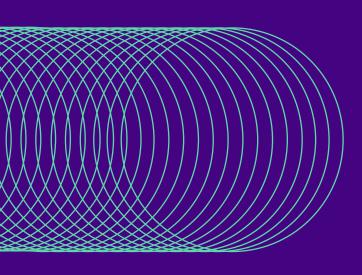
30 ongoing projects labeled by the Wallon governement.

### Our strengths





BioWin combines strategic and technological monitoring through collective intelligence, working with international experts and innovation ecosystems to address challenges and promote innovation in life sciences. BioWin leverages its innovation expertise and network to provide strategic guidance, support and advice regarding funding opportunities available to help businesses continue to grow. BioWin holds a unique position in the life sciences value chain, serving as a link between all actors in its ecosystem. Initiatives such as <u>ATMP-PIT</u> are illustrations of this.



BioWin open calls



## BioWin open calls Our support

85%

of the projects we submit for regional funding are accepted

Obtain help with setting up R&D projects, finding suitable partners and building a strong team

Receive guidance for your funding applications, including reviews and recommandations at each stage to improve structure and focus

Communicate with administrative bodies and the Walloon Government Jury through the BioWin team

Have your project assessed by international experts on scientific merit, innovation, regulatory needs and market fit

Project confidentiality is strictly maintained in all interactions

## BioWin open calls Funding eligibility criteria

### A strong team

A minimum of four partners (two companies & two research units) collaborating effectively with role distribution based on expertise and complementarity



### Financial stability required

Partners must have sound finances and sufficient capital upon final project submission.



#### Innovate

The project must be innovative, meaning it should develop new or significantly improved products, processes, or technologies. Concrete deliverables must be achieved with a sound valorisation and business plan.



### Regional impact

The product, service, or process in development must have meaningful socio-economic impact with regards to the Walloon ecosystem (job creation, added value etc.) and international ambition.

## Timeframe and budgetary framework

Two to four year projects with a budget of €1m–€5m

## BioWin open calls Level of funding support

Organisation	Industrial research	Experimental development	
Small company	80%	60%*	
Medium company	75%	50%*	
Large company	65%	40%*	
Accredited research centre	85%		
University, college & public research organisation	100%		

<sup>\*</sup>Each partner company can choose between a grant or a recoverable advance; choosing recoverable advance results in a 10% higher funding rate.

#### **BioWin open calls**

Stakeholders involved in the decision-making process

#### **Public Walloon Administration**

The administration verifies the project's eligibility and validates the technoscientific analysis

#### **BioWin**

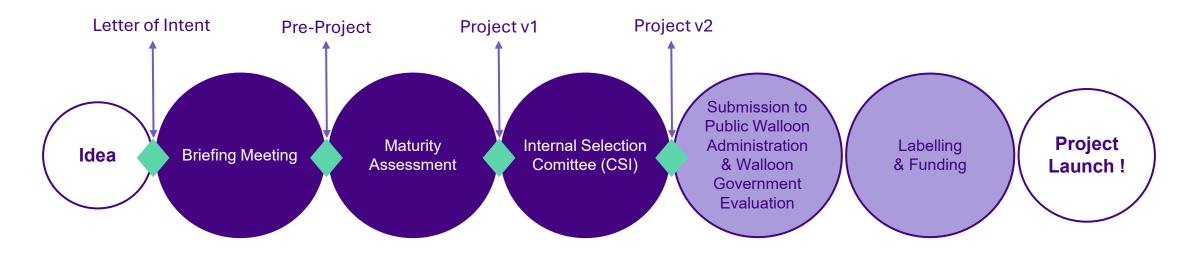
BioWin guarantees the technological and scientific validity of the project and ensures compliance with its internal strategy

#### **Jury**

**Wallonie** 

The Walloon Government Jury validates the project's consistency with the cluster policy philosophy and assesses the appropriateness of public support

## BioWin open calls Key encounters & file submission timeline



**Approximative duration = 8 months** 

### BioWin open calls 2025 Calendar

	Letter of intent	Pre-project submission	Full proposal submission	Project labelling
Call 45	20/01/25	24/03/25	30/06/25	~ 10/25
Call 46	30/06/25	08/09/25	12/12/25	~ 03/26
Call 47	10/10/25	19/12/25	30/03/26	~ 06/26

#### **BioWin open calls**

### Standard assistance package & fees

Companies must be members of BioWin to benefit from open call funding.

Support services follow our standard assistance package, with a double upfront fee:

€1,500 for the first review and recommendations, and €1,500 for the second review and

project evaluation. A 2% success fee\* applies after project labelling.

Become a member today!

\*Committed to a progressive self-financing mechanism, BioWin applies its success fee on subsidies granted to Walloon industrial partners Do you have a specific question related to Open Calls?

Contact us today



Loïc Germain
Innovation & Scientific Excellence
Senior Programme Manager
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## Your Innovation & Scientific Excellence Team



ATMP Biomanufacturing

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**Nuclear Medicine** Medtech

**Nuclear Medicine** 

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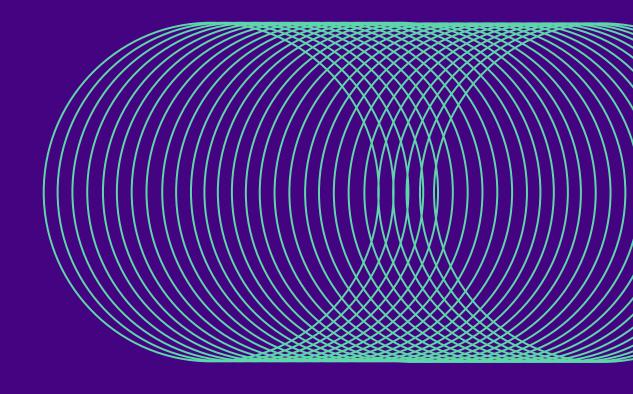


### Thank You!

















Driving health innovation